



TECH NEWS & TIPS

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RESELLER OPPORTUNITIES

Deschner is presently looking for resellers in following areas:

- Eastern Europe
- Malaysia
- Mexico
- Northern China
- Singapore
- Republic of Korea
- Thailand
- Vietnam

For information how to become an authorized Deschner reseller, email us at info@deschner.com.

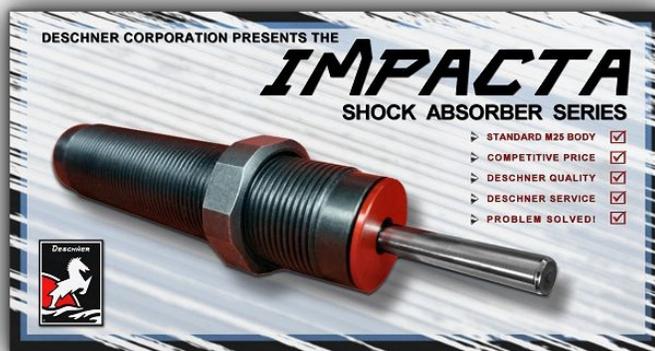
3... 2... 1... LAUNCH IMPACTA!

This may come as a 'SHOCK' to some, but for us, it's a plan that has been a long time coming.

In order to meet the demands of our customers and the manufacturing industry at large, Deschner is poised to launch the first of our new line of IMPACTA industrial shock absorbers in April of 2015. It has been long-awaited by our customers who want an alternative to the industry leaders 'big brother' approach to business.

The Impacta is designed with a standard M25 threaded body, to make it interchangeable with other standard shocks in today's market. It is maintenance free, self adjusting, and will provide millions of cycles at a load capacity of up to 850 in lbs. Additional models of the Impacta series, with different load capacities, body sizes and stroke lengths will follow.

The Impacta is competitively priced and will provide you with the same high standard of Deschner Quality and Customer Service you have come to expect.



A sneak preview PDF file of technical specs is available for download here [IMPACTA SPECS](#)

For a detailed assessment for your application, you can contact us at 714-557-1261 or email info@deschner.com

WWW.DESCHNER.COM

Made in the U.S.A.

Distinguished Guest Pays a Visit to Our Factory



From left to right: Toby Ryan, Yuji Washiyama, Will McKinnies

Meiyu Airmatic Company LTD of Japan has been a long-time partner of Deschner Corporation. Together, we supply Japan with high quality motion control equipment.

On his recent visit to the United States, Meiyu vice-president Mr. Yuji Washiyama visited Deschner. We were honored to take him on a detailed walking tour of our factory.

Mr. Washiyama was able to observe, first hand, Deschner's focus on quality including the thorough testing of materials before release for use in manufacturing.

Mr. Washiyama was impressed with the detailed final acceptance criteria and shipping instructions used for specific customers and models.

Upon reviewing the way Deschner tracks its production Mr. Washiyama said, "Everyone at Meiyu appreciates Deschner's diligence in delivering the products we order, on time. Also we would like to thank Deschner for providing such wonderful customer service overall."

Since Meiyu Airmatic also carries a reputation for the highest quality, we at Deschner are proud to be in such good company.

Employee Milestones



Sylvia Rivera
F/A & SHIPPING



Hai Le
MACHINIST

Here at Deschner, we consider our employees to be one of our greatest assets. We do everything we can to provide a friendly, upbeat atmosphere to keep morale high and our employees sharp. A happy worker will usually stay long-term, which means less turnover and training, and more quality production time.

In our final acceptance & shipping dept, for example. Sylvia Rivera has just reached her 20th year with Deschner. She has tested, labeled, packaged, and shipped over 500,000 units since that first day in January of 1995. That's almost 100 per day! Wow, great job!

When she isn't testing and labeling, Sylvia enjoys shopping, hosting parties at her home, cooking, and baking. She and her husband Victor have four sons. When they have the time, they love to go dancing and to concerts together.

Thank you for 20+ hard-working years Sylvia!

Hai Le started with Deschner in March of 2005 and we defy you to find a man with a happier disposition. For 10 years running, he always has a smile on his face and a friendly 'hello' for his co-workers every day.

Hai is also our current reigning Ping-Pong champion here at Deschner. In a doubles match, you will want him on your team! Naturally, the same can be said for his skills in the Machining Dept. You can be sure any job Hai is given will be done to perfection. And we are indeed fortunate to have him on Team Deschner.

At home Hai likes to relax, kick his feet up and watch his favorite KungFu movies. Well who doesn't? Sometimes you will find he and his wife and three kids at the beach, soaking up the southern California sun. Just don't forget your sunscreen!

To you Hai Le, we say "cảm ơn & thank you"!

Kinechek vs. Cushion-Start

So what is a Cushion-Start anyway?

If you are a bit confused as to the distinction between a standard Kinechek Speed Regulator and a Cushion-Start Kinechek, you are not alone. In fact, many customers intend to order a standard Kinechek until they realize that their application really requires a Cushion-Start unit.

All you need to do is ask yourself one question, "Will the check unit be absorbing significant impact?" If the answer is "yes", then Cushion-Start is the answer to this problem.

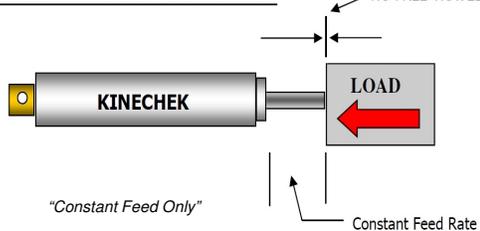
Yes, a standard Kinchek can handle *some* free travel impact, but we do not recommend it. Generally, this shortens the life-span of the unit.

You can think of the CUSHION-START as a "hybrid" (part shock absorber, part speed regulator). The impact absorbing feature called "Cushion-Start" is a safeguard for those applications where a fast moving machine part must be first slowed down, and then permitted to continue its movement at a constant speed.

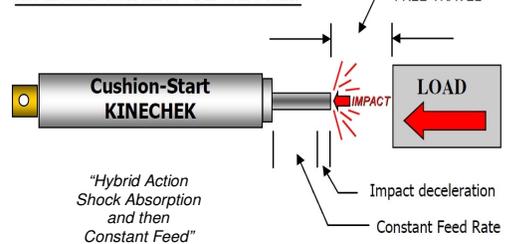
The first portion of the unit's stroke is used for cushioning, while the remaining stroke will control the speed the same as a standard Kinechek. (see illustrations below)

For more information about Cushion-Start Kinecheks, including a short descriptive video, visit our website www.deschner.com

APPLICATION AT REST—BEFORE START



APPLICATION AT REST—BEFORE START



Cushion-START
Kinechek - Hydraulic Check For Industry

Rugged...

as a shock,

Smooth...

as a Kinechek!

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KINECHEK Cushioneer IMPACTA

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FLUID POWER EQUIPMENT FOR INDUSTRY

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